

BRIAN G. LEARY

Partner, Holland & Knight Boston

Years before becoming an attorney, Brian G. Leary was a Peabody Award-winning reporter and anchor with WCVB-TV in Boston, known for his investigative reporting on the Probate & Family Court, as well as his reporting from Cuba.

Today, Leary puts his considerable communication skills to work as a corporate partner with Holland & Knight, advising national and global companies on legal and business considerations in deal negotiation, litigation avoidance, customer management, sales channel and supply chain development and management, intellectual property protection, regulatory strategy and dispute resolution.

Additionally, Leary maintains a high-stakes litigation practice in state and federal courts across the nation. He boasts among his accomplishments the representation of a national consulting firm on misappropriation of trade secrets and contract claims in Texas state court, as well as his representation of a national retailer in multiple consumer class actions in federal court in New Jersey.

Leary also represented a national broadcasting company in a closely watched copyright infringement matter, which was settled while on appeal in the 1st U.S. Circuit Court



of Appeals, and represented an international equipment manufacturer in a false advertising claim brought in federal court in the Northern District of Georgia.

In counseling his clients on business and litigation issues, Leary can rely on his own business experience as founder and CEO of Mogall, Inc., an early pioneer in the social networking phenomenon, and Arctius Corp., a developer of knowledge management software that was acquired by a national consulting firm in 2001.

Outside his practice, Leary volunteers with a number of Boston-area nonprofit organizations and runs an annual charity golf tournament that has raised more than \$4 million for homeless services. **MLW**

Achievements and professional activities

Practice group leader, Corporate, M&A and Securities Group, Holland & Knight; member, board of directors, New England Legal Foundation; founder and CEO, Mogall, Inc.

SOFIA S. LINGOS

Managing Partner, Trident Legal Boston

As managing partner at Trident Legal in Boston, Sofia S. Lingos centers her practice on providing comprehensive support to new and growing businesses.

From formation to assisting small businesses in growing from solo ventures into hiring their first employees, Lingos helps her clients navigate the complex requirements of financing and securities law.

Lingos takes particular pride in her ability to leverage technology in order to streamline the provision of legal services; for example, she created flat-fee schedules to accurately budget legal costs. Lingos has continued to serve these small businesses through the numerous challenges associated with the COVID pandemic.

Lingos helps small businesses and startups in forming, financing and protecting their investments in a wide array of industries, including food and beverage, technology, life sciences, consulting, retail, and professional service providers.

Her services include business formation and limiting liability, licensing, financing and capitalization, securities compliance, franchising (franchiser and franchisee), buying and selling a business, corporate compliance, contract drafting and review,



industry compliance, employment matters, mergers and acquisitions, restructuring, and exit strategies.

Lingos' clients describe her as reliable, responsive and detail-oriented in providing comprehensive yet accessible services.

Beyond her practice, Lingos has taught law practice management and access to justice at her alma mater, Northeastern University School of Law. She is deeply involved in the law school's "Women in the Law" conference, to which she brings her insight and passion in ensuring that the next generation of women lawyers benefit from her experience. **MLW**

Achievements and professional activities

Honoree, "On the Rise: Top 40 Young Lawyers in America" and "Top Women in Legal Tech," American Bar Association; honoree, "Excellence in the Law," Massachusetts Lawyers Weekly; honoree, "Greek America Forty Under 40," Greek America Foundation; Distinguished Alumni of the Year, University of Utah

FRANK A. SEGALL

Partner, Burns & Levinson Boston

Outside the office, Frank A. Segall is a grandmaster chess player. In his capacity as a partner at Burns & Levinson, he leverages the same attributes that bring him success at the chessboard to manage the business deals he handles as a corporate attorney.

For more than 35 years, Segall's business savvy, thoughtfulness and legal expertise has played a key role in building the Boston firm's business practice with a focus on the needs of growing companies.

Along the way, Segall has negotiated numerous and highly sophisticated transactions on his clients' behalf, secured billions of dollars of financing, brokered strategic partnerships, and expanded revenues for his clients.

Segall's practice focuses on negotiating mergers, acquisitions, sales, syndications, loans, restructuring and equity investments.

He also serves as outside general counsel to businesses throughout the world, sharing his expertise and knowledge of commercial lending and structured finance with a broad base of companies, in industries such as manufacturing, industrials, technology, transportation, retail and services industries.

In 2021, Segall and his corporate department of 40 attorneys closed more than 25 M&A deals, including the sale of his client,



Coleman Powersports – an Arizona company that produces entry-level powersports equipment sold at Big Box retailers – in a recapitalization with Kinderhook Industries, a private investment firm with more than \$3 billion under its management.

He has also become a sought-after source of counsel to investors, lenders and cultivation and dispensary operators in the rapidly growing cannabis industry, handling capital raises and mergers and acquisitions, and providing general business advice.

Segall is currently representing leading California cannabis retailer UL Holdings (Urbn Leaf) in its sale to Harborside, Inc. The deal, which is expected to close in early 2022, will create the largest and most developed vertically integrated cannabis platform in California. **MLW**

Achievements and professional activities

Chair, Business Law Group, Burns & Levinson; chair, Finance Group, Burns & Levinson; chair, Cannabis Business & Law Advisory Group, Burns & Levinson

LAWRENCE J. SHEH

Partner, Partridge, Snow & Hahn Boston

Business clients come to Lawrence J. Sheh for comprehensive, practical advice on matters throughout the life cycle of a company. Sheh serves as outside corporate legal counsel to a broad range of emerging and established businesses, including web-based, software, clean energy and medical device companies, as well as professional practices, restaurants and food product companies, and real estate developers.

Sheh handles choice of entity and business organization, equity and debt financing, employee incentive compensation plans (equity and non-equity), shareholder/partnership agreements, commercial real estate leases and purchases, licenses, employment, tax, mergers, acquisitions, and other exit strategies. He has particular experience in helping businesses owners proactively plan and prepare for a successful sale and transfer of their company.

The Boston attorney also serves as an important business resource for his clients, connecting them with other professionals, businesses and business owners to broker mutually beneficial working relationships.

Sheh also represents banks and borrowers in negotiations and documentation of asset-based term loan and lines of credit and the financing for real estate acquisitions and development.

Sheh's notable engagements include his



representation of a national online food ordering company and its sister delivery service when they were acquired by GrubHub in a mid-eight-figure transaction.

Additionally, Sheh served as U.S. counsel to a U.K.-based graphene composites technology company, which entailed assisting and advising in the formation of the company's U.S. subsidiary in employment matters, licensing and contracts, and in a Reg D private placement fundraising.

Similarly, Sheh counseled an electronic locker system company during its formation and growth and in its sale to Gibraltar Industries, a Nasdaq-listed company, for \$20 million. In that transaction, Sheh advised and assisted the company in multiple private placement rounds of equity fundraisings with angel investors. **MLW**

Achievements and professional activities

Speaker, TechSandBox Fourth Annual Pitch Fest; member, Massachusetts Bar Association; member, ProVisors; editor, BC Environmental Affairs Law Review